



Madagascar Seafood

Company Presentation

2022/23



Our Story



Madagascar Seafood is above all an integrated channel, ranging from the fishing to the plate. The company was founded in 2008 by a group of 5 fishing & processing smaller companies – all of them based in Madagascar.

« Seafood is the company's core business and concentrates most of our know-how »

Today, we are able to offer a wide range of products from our Malagasy factories, but also from our partners in East Africa and Southwestern Europe.

We are also developing an Asian trading activity.

Our location in Madagascar



We are present in the 4 corners of the Red Island.

Our model allows us to be as close as possible to the fishermen's villages and guarantees the freshness of the products



Our location in France



2 cold stores in France

Le Havre et Marseille

Our cold store in LE HAVRE makes it possible to serve all of northern France and Europe quickly by road.

Our 2nd cold store in Marseille is perfect for customers in the South of France and Southwestern Europe.



Our logistical organisation allows us to serve our customers, from 1 pallet to a full truck.



To serve you better, we have a quality & commercial team based in France

Our range of products



Thanks to regular investments to modernize our factories, we are constantly improving our product range and its quality, in order to meet the requirements of our customers in terms of quality, presentation, diversity.



Octopus



Squid



Fish



Shrimp



Lobster



Mangrove crab

Our products can be adapted to your target market / business segment :

Food industrialist – Supermarkets – Food-service
Local communities – Specialized stores

Our octopus offer



Our ways to work the product :

- Whole
- Flower shape
- Cut into cubes
- Block-frozen
- Tentacles
- Cut into pieces

- Raw
- Cooked

Our sizes

- < 300g
- 300 – 500
- 500 – 800
- 800 – 1200
- 1200 – 1500
- 1500 – 2000
- 2000 – 3000
- 3000 – 4000

Our lead products : Octopus Cyaneus

- Flower shape – 1 Kg bag – 8Kg box
- Flower shape – 800g bag – 12 kg box
- Cooked & frozen octopus : full octopus, pieces or tentacles



Our packagings

1. Bulk – in boxes
2. Bulk in bag
3. Vacuum packing



Our squids offer



Our ways to work the product:

- Whole
- Tube
- Cleaned with head and tentacles
- Rings
- Head & tentacles
- Block-frozen

Our sizes:

- < 100g
- 100 – 200
- 400 – 600
- 600 – 800
- 800 – 1000
- 1000 – 1500

Our lead products :

- Squid slice – Bag 800g – Dosidicus gigas – Box 4 Kg
- Squid rings – Bag 450g – Sepioteuthis lessoniana – Box 10,35kg

Our packagings:

1. Bulk – in boxes
2. Bulk in bag
3. Vacuum packing



Our crustaceans offer



Our main species :

Ornate or painted rock Lobster / Spiny Lobster

Our ways to work the product:

- Whole
- Meat
- Tails
- Half cut
- Raw
- Cooked

Our sizes:

Whole lobster
from 100g to 1kg
Lobster tail from
50g to 800g

Our packagings:

1. Bulk – in boxes
2. Bulk in bag
3. Vacuum packing
4. Fixed or variable weight

Our lead products:

- Cooked lobster meat – frozen product - bag 450g
- Raw & frozen lobster tails – several sizes



Our fishes offer



Our main species : Grouper – Emperor – Red snapper

But also : Salmon (China), John Dory, Cod...

Our ways to work the product:

- Whole
- Slice
- Fillet
- Fishsteak
- Cut into cubes

Our sizes:

Whole fish from 300g to 10 kg
Fishsteak or Fillet from 150g to 220g
Cubes from 20 to 40g

Produits phares :

- Saumon pavé AP origine Chine – sachet de 800g – Colis 4,8Kg
- Filet de colin 125/190 origine Chine – sachet 750g – Colis 4,8Kg
- Morue dessalée origine Portugal – sachet 800g – Colis 8Kg
- Mérrou coupé origine Madagascar – sachet 800g – Colis 12Kg

Our packagings:

1. Bulk – in boxes
2. Bulk in bag
3. Vacuum packing
4. Fixed or variable weight



Product highlights 2022/23



Samples available in France:

- Skewer of peeled lobster tails
- Grouper fishsteak
- Squid rings



Product highlights 2022/23



Samples available in France:

- Pieces of cooked octopus, frozen
- Wholed cooked & frozen octopus in flower shape





Contact us



France +33 (0)2 79 93 80 40

info@madagascarseafood.com

www.madagascarseafood.com